



Procurement of Equipment for Selected Local Manufacturing Companies in Georgia

1. Project Information

“QUIS - Better Goods and Services” (QUIS) is a multi-donor project on Enhancing Companies’ Competitiveness through Quality Infrastructure in Georgia, jointly co-financed by the European Union, the Federal Ministry Economic Development BMZ and Czech Development Cooperation (CDC), and implemented by GIZ and Czech Development Agency (CzDA).

The overall objective of QUIS is the promotion of inclusive and sustainable growth in Georgia and to support the implementation of the DCFTA and its EU related commitments, by contributing to the development of Quality Infrastructure (QI) and supporting the private sector in meeting European standards. The specific objective of the project is to improve the competitiveness and sustainability of the local private sector in the country.

Within the framework of the project a Call for Applications was launched to support selected local manufacturing companies operating in Textile / Fashion products and Toys and children’s furniture products to improve the quality and compliance of goods and services, increase production capacity, and strengthen the overall competitiveness and sustainability of the local manufacturing by providing equipment.

2. Procurement procedure

The equipment will be provided on the basis of an open tender procedure. Items were grouped into procurement lots based on: local market availability, supplier capacity and procurement efficiency.

The lot structure was designed to facilitate effective competition and enable suppliers to provide integrated equipment packages, including delivery, installation, testing and commissioning, user training, warranty and after-sales support.

3. General Supply Requirements

All equipment shall be supplied complete with all standard accessories, components and ancillary items required for safe installation, commissioning and normal operation. Unless otherwise specified in the applicable technical specifications, the supply shall include, as applicable:

- all standard accessories and components required for normal operation;
- installation and commissioning;
- testing and verification of proper operation;
- user/operator training;
- user manuals and operating instructions in English;
- warranty documentation; and
- all other components, materials and items necessary to place the equipment into fully operational condition.

The specific technical, functional and performance requirements applicable to each equipment item are set out separately in **Technical Specifications** and shall form an integral part of the

tender requirements. Equipment shall be delivered to the locations specified in **List of Delivery Contacts**.

4. Technical Specifications

The technical specifications define the minimum technical, functional and performance requirements for each equipment item to be supplied.

Tenderers shall ensure that the equipment offered meets or exceeds all minimum requirements specified for the respective item. References to specific models, manufacturers, brands or examples, where included, are intended solely to indicate the required level of performance, functionality and quality and shall be considered indicative.

Equivalent or superior equipment may be offered, provided that it meets or exceeds the specified minimum technical requirements. Where equivalent or alternative equipment is offered, the Tenderer shall provide sufficient technical documentation, such as manufacturer specifications, technical datasheets, catalogues or other relevant documentation, demonstrating compliance with the requirements specified in the tender.

The Tenderer shall clearly identify the proposed manufacturer, model and country of origin of each item offered.

5. Eligibility of Tenderers

Formally registered legal entities in Georgia, including local companies and local branches of international companies, are eligible to participate in this tender. This includes: manufacturers/producers, authorized distributors or suppliers, as well as companies specializing in equipment supply, procurement, logistics, freight forwarding and transportation services.

Where the Tenderer is not the manufacturer/producer of the proposed equipment, including where the Tenderer is a distributor, supplier, logistics, freight forwarding or transportation company, the Tenderer shall ensure that all manufacturer/producer obligations required under this tender are formally secured and provided by the respective manufacturer/producer.

6. Responsibilities of Tenderers

Tenderers shall be responsible for ensuring the availability and delivery of the proposed equipment and for managing all activities necessary for successful contract implementation, including procurement (where applicable), international shipping, importation and customs clearance (where applicable), transportation, delivery, installation, testing and commissioning, user training, and coordination of warranty and after-sales support.

For equipment supplied by a manufacturer/producer, the Tenderer shall ensure that the manufacturer/producer provides the warranty, technical support, after-sales service, spare parts and other manufacturer-related obligations specified in this tender.

Where the Tenderer is not the manufacturer/producer, the Tenderer shall provide, as part of its offer, a written commitment or confirmation issued by the respective manufacturer/producer covering the required warranty period, warranty conditions, technical support, after-sales service and availability of spare parts, as applicable to the proposed equipment.

The Tenderer shall remain responsible for ensuring that such manufacturer/producer commitments are valid and available to the Beneficiary throughout the applicable warranty and

support period and shall facilitate communication and coordination between the Beneficiary and the manufacturer/producer whenever required.

Failure to provide the required manufacturer/producer commitment and supporting documentation may result in the Tenderer's offer being considered non-compliant with the tender requirements.

7. Submission of Offers and Pricing

Tenderers may submit offers for one or more lots and may apply for any combination of lots, provided they meet the technical, financial and eligibility requirements applicable to the respective lot(s).

Partial offers for individual items within a lot will not be accepted. The price offered for each lot shall include all costs associated with the supply of the equipment and all related services required to deliver the equipment in fully operational condition.

8. Evaluation and Contract Award

Offers will be evaluated on a lot-by-lot basis against the requirements specified in the tender documents. The evaluation will consider, as applicable:

- compliance with the technical specifications;
- compliance with the eligibility requirements;
- relevant experience and track record;
- technical and operational capacity;
- financial capacity;
- completeness and adequacy of the proposed equipment and related services;
- manufacturer/producer authorization or commitment, where applicable; and
- price and overall value of the offer in accordance with the applicable evaluation methodology.

The Contracting Authority reserves the right to award one or more lots to the same Tenderer or to award different lots to different Tenderers, based on the outcome of the evaluation process.

The Contracting Authority reserves the right to request additional technical information, product documentation, evidence of compliance or clarifications from Tenderers during the evaluation process where necessary to verify the conformity of the offer with the tender requirements. Such requests shall not be used to permit material changes to the submitted offer.

A contract may be awarded only to a Tenderer whose offer is determined to be compliant with the tender requirements and whose offer is considered the most advantageous in accordance with the applicable evaluation methodology.

The Contracting Authority reserves the right to reject any or all offers, in accordance with the applicable procurement rules and tender conditions.